

Message Text

PAGE 01 BUCAR 01859 230723Z
ACTION EUR-12

INFO OCT-01 ISO-00 AID-05 CIAE-00 EB-08 FRB-03 INR-10
NSAE-00 USIA-06 TRSE-00 XMB-02 OPIC-03 SP-02
LAB-04 SIL-01 OMB-01 OES-07 SS-15 NSC-05 DOE-15
SOE-02 /102 W
-----098483 231736Z /50

R 230548Z MAR 78
FM AMEMBASSY BUCHAREST
TO SECSTATE WASHDC 8585
INFO USDOC WASHDC

LIMITED OFFICIAL USE SECTION 1 OF 2 BUCHAREST 1859

E.O. 11652: N/A
TAGS: EEWT, ETRD, RO
SUBJ: AMBASSADOR'S MEETING WITH MINCHEM MINISTER
FLORESCU

1. SUMMARY. DURING INTRODUCTORY CALL OF AMBASSADOR ON MARCH 15, MINISTER MIHAIL FLORESCU OF MINISTRY OF CHEMICAL INDUSTRY REVIEWED STATUS OF ECONOMIC/ COMMERCIAL COOPERATION WITH U.S. COMPANIES AND MENTIONED VISITS TO U.S. OF FOUR SEPARATE TEAMS OF CHEMICAL INDUSTRY COMMERCIAL REPRESENTATIVES. TEAM FROM DANUBIANA FTO IS CURRENTLY IN STATES AND OTHER TEAM VISITS PLANNED FOR NEXT FEW WEEKS. FLURRY OF VISITS IS TIED TO UPCOMING CEAUSESCU VISIT. END SUMMARY.

2. AMBASSADOR PAID INITIAL CALL ON MINISTER OF CHEMICAL INDUSTRY FLORESCU ON MARCH 15. PURPOSE OF CALL WAS TO ESTABLISH WORKING RELATIONSHIPS WITH CHEMICAL SECTOR AT MINISTER LEVEL AND TO REVIEW DEVELOPMENT OF AND PROSPECTS FOR EXPANDING COMMERCIAL RELATIONS BETWEEN U.S. AND GOR.

LIMITED OFFICIAL USE
LIMITED OFFICIAL USE

PAGE 02 BUCAR 01859 230723Z

3. MINISTER FLORESCU MENTIONED FOLLOWING COOPERATION PROJECTS AS MOST IMPORTANT OF THOSE COMPLETED OR IN PROGRESS:

A. GENERAL TIRE COPR. (GTC) - "VICTORIA" TIRE FACTORY BUILT BY GTC IN FLORESTI IS OPERATING AND ACCEPTANCE PHASE SHOULD BE COMPLETED BY APRIL 30. VALUE OF PLANT \$35 MILLION AND PLANT IS ONE OF LARGEST IN EUROPE. GTC AND GOR ALSO HAVE TEN-YEAR TECHNICAL COOPERATION AGREEMENT.

B. UOP - HAS MANAGED CONSTRUCTION OF PETRO-

CHEMICAL PLANT IN PITESTI. WITHIN NEXT TWO MONTHS N-PARAFFIN PLANT WILL BE COMMISSIONED. GOR HAS ALSO PURCHASED CATALYTIC CRACKING UNIT AND CATALYTIC REFORMING UNIT.

C. CHEMTEXT - WILL CONSTRUCT SYNTHETIC FIBER AND YARN FACTORY WITH WORLD BANK FINANCING. EQUIPMENT DELIVERY TO BEGIN THIS YEAR.

D. KELLOGG - FOUR LARGE-CAPACITY AMMONIA PLANTS HAVE BEEN CONSTRUCTED (THREE UNDER LICENSE) AND THREE MORE ARE BEING BUILT UNDER LICENSE.

E. HYDRO-CARBON RESEARCH CORP. - SUPPLY OF PYROLYTIC UNIT FOR "NAVODARI" (MIDIA) PETROCHEMICAL COMPLEX.

F. DELAVAL TURBINE COPR. - SUPPLY OF TURBO-COMPRESSORS, TOTAL VALUE EQUAL TO \$30 MILLION.

G. ELLIOT - GOR HAS PURCHASED TURBO-COMPRESSORS.

H. OTHERS - GOR HAS PURCHASED PYRLYTIC UNITS WORTH APPROXIMATELY \$25 MILLION FROM NUMBER OF OTHER COMPANIES.

I. PETROTEXT - PROJECT FOR DEVELOPMENT OF RAW MATERIALS FOR THE RUBBER INDUSTRY. CONTRACT VALUED AT \$10 MILLION JUST SIGNED.

LIMITED OFFICIAL USE

LIMITED OFFICIAL USE

PAGE 03 BUCAR 01859 230723Z

4. FLORESCU CITED FOLLOWING PROJECTS AS CURRENTLY UNDER NEGOTIATION:

A. GIANT TIRE FACTORY - GOR WILL RECEIVE WORLD BANK CREDIT OF \$10 MILLION FOR CONSTRUCTION OF GIANT TIRES. PRINCIPAL COMPANY NEGOTIATING IS GENERAL TIRE. NEGOTIATIONS SHOULD BE COMPLETED WITHIN TWO MONTHS.

B. TRUCK TIRE FACTORY - NEGOTIATIONS GOING ON WITH GENERAL TIRE AND OTHERS. EXPECT NEGOTIATIONS TO BE COMPLETED WITHIN TWO MONTHS.

C. SYNTHETIC FIBER FACTORY - NEGOTIATING WITH CHEMTEX AND OTHERS.

D. OTHER - VARIOUS NEGOTIATIONS GOING ON WITH TENNECO, HOOKER AND UOP FOR PETROCHEMICAL PROJECTS. NEGOTIATIONS TO BE COMPLETED IN NEXT THREE MONTHS.

5. FOLLOWING COMPANIES NAMED AS PARTNERS IN FIELD OF TECHNICAL COOPERATION IN ROMANIA:

A. HOUDRY CORP. - COOPERATION IN DEVELOPING NEW PROCESSES FOR PRODUCTION OF RAW MATERIALS FOR SYNTHETIC RUBBER. PLANT SITE IS PITESTI AND GOR EXPECTS TO FILE JOINT PATENT SOON, CULMINATING TWO YEARS OR WORK.

B. UOP - CONDUCTING TECHNOLOGICAL EXPERIMENTS COMBINING GOR AND UOP PROCESSES IN FIELD OF PETRO-CHEMISTRY IN PLOESTI. EXPECT TO FILE PATENTS AND

SET UP PILOT PLANTS IN NEAR FUTURE.

C. LUMMUS CORP. - MINCHEM HAS USED VARIOUS LUMMUS PROCESSES IN NUMBER OF SUBORDINATE ENTERPRISES ON EXPERIMENTAL SCALE FOR FOUR YEARS.

D. SCIENTIFIC DESIGN CORP. - MINCHEM HAS PURCHASED LICENSES FOR VARIOUS CHEMICAL PROCESSES.

6. FOLLOWING COMPANIES/PROJECTS LISTED AS BEING IMPORTANT FROM STANDPOINT OF COOPERATION IN THIRD LIMITED OFFICIAL USE
LIMITED OFFICIAL USE

PAGE 04 BUCAR 01859 230723Z

COUNTRY MARKETS:

A. UOP:

(1) CONSTRUCTED OIL REFINERY IN PAKISTAN FIVE YEAR VAGO;

(2) REFINERY CURRENTLY UNDER CONSTRUCTION IN

LIMITED OFFICIAL USE

LIMITED OFFICIAL USE

PAGE 01 BUCAR 01859 02 OF 02 230715Z

ACTION EUR-12

INFO OCT-01 ISO-00 AID-05 CIAE-00 EB-08 FRB-03 INR-10

NSAE-00 USIA-06 TRSE-00 XMB-02 OPIC-03 SP-02

LAB-04 SIL-01 OMB-01 OES-07 SS-15 NSC-05 DOE-15

SOE-02 /102 W

-----098369 231736Z /50

R 230548Z MAR 78

FM AMEMBASSY BUCHAREST

TO SECSTATE WASHDC 8586

INFO USDOC WASHDC

LIMITED OFFICIAL USE SECTION 2 OF 2 BUCHAREST 1859

SYRIA USING UOP PROCESSES AND GOR LABOR/MATERIALS; AND

(3) REFINERIES ALSO PLANNED FOR JORDAN AND YUGOSLAVIA.

B. CHEMTEX - PRELIMINARY DISCUSSIONS UNDERWAY FOR CONSTRUCTION OF SYNTHETIC FIBER AND YARN FACTORY IN SOUTH AMERICA.

7. FLORESCU SAID FOUR SEPARATE TEAMS OF MINCHEM OFFICIALS WOULD BE VISITING U.S. PRIOR TO CEAUSESCU'S VISIT. FIRST TEAM PRESENTLY IN U.S. AND LED BY DIRECTOR STERIU OF DANUBIANA FTO IS DISCUSSING EXPORTS OF FERTILIZER TO U.S. SECOND TEAM, LED BY DIRECTOR DALEA OF CHIMIMPORTEEXPORT FTO, WILL PROBABLY LEAVE FOR U.S. MARCH 22. THIRD TEAM, LED BY DIRECTOR GENERAL FOR MEDICINAL PRODUCTS CENTRAL, WILL LEAVE FOR U.S.

MARCH 22 TO "CLARIFY" EXPORT PROBLEMS RELATED TO GEROVITAL. FOURTH TEAM, CONSISTING OF ROMCHIM FTO REPRESENTATIVES, WILL LEAVE FOR U.S. IN NEXT FEW WEEKS TO ORGANIZE EQUIPMENT PURCHASES, SOME OF WHICH COULD BE FINALIZED DURING CEAUSESCU'S VISIT.

8. IN GENERAL, FLORESCU SAID THAT THE CHEMICAL LIMITED OFFICIAL USE LIMITED OFFICIAL USE

PAGE 02 BUCAR 01859 02 OF 02 230715Z

SECTOR (EMPHASIS ON PETROCHEMICALS), ALONG WITH MACHINE BUILDING, WOULD CONTINUE TO RECEIVE TOP PRIORITY IN GOR'S ECONOMIC DEVELOPMENT PLAN. HE NOTED GOR'S SHORTAGE OF HARD CURRENCY AND SAID POSSIBILITIES FOR INCREASED PURCHASES BY MINCHEM OF U.S. EQUIPMENT WERE QUITE GOOD IF MORE HARD CURRENCY COULD BECOME AVAILABLE. FLORESCU STRESSED THAT IF U.S. COMPANIES COULD BUY MORE ROMANIAN PRODUCTS SUCH AS PLASTICS AND MEDICINAL PRODUCTS IN NEAR TERM, MINCHEM COULD SIGN MORE PURCHASE CONTRACTS IN NEXT THREE MONTHS. ACCORDING TO FLORESCU, MINCHEM MOST INTERESTED IN "COMMERCIAL COMBINATION-TYPE PROJECTS" TO HELP SOLVE FINANCIAL DIFFICULTIES DIRECTLY RESULTING FROM LARGE IMPORT OF RAW MATERIALS. AS EXAMPLE OF THESE PROJECTS, FLORESCU SAID MINCHEM COULD IMPORT PLANT/EQUIPMENT FROM U.S. COMPANY AND EFFECT PAYMENT THROUGH EXPORT OF FINAL OUTPUT TO COMPANY'S EUROPEAN AFFILIATE.

8. IN CLOSING, AMBASSADOR AND MINISTER FLORESCU AGREED TO MEET PERIODICALLY AND DISCUSS POSSIBILITIES FOR EXPANDING ECONOMIC/COMMERCIAL COOPERATION. AGGREY

LIMITED OFFICIAL USE

<< END OF DOCUMENT >>

Message Attributes

Automatic Decaptioning: X
Capture Date: 26 sep 1999
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: AMBASSADORS, MEETINGS
Control Number: n/a
Copy: SINGLE
Draft Date: 23 mar 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 20 Mar 2014
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1978BUCHAR01859
Document Source: ADS
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: n/a
Expiration:
Film Number: D780128-0733
Format: TEL
From: BUCHAREST
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1978/newtext/t197803126/baaafcom.tel
Line Count: 201
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, TEXT ON MICROFILM
Message ID: 756f5ebb-c288-dd11-92da-001cc4696bcc
Office: ACTION EUR
Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 4
Previous Channel Indicators:
Previous Classification: LIMITED OFFICIAL USE
Previous Handling Restrictions: n/a
Reference: n/a
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 26 apr 2005
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 3167580
Secure: OPEN
Status: NATIVE
Subject: AMBASSADOR'S MEETING WITH MINCHEM MINISTER FLORESCU
TAGS: EEWT, ETRD, RO
To: STATE INFO USDOC
Type: TE
vdkgvwkey: odbc://SAS/SAS.dbo.SAS_Docs/756f5ebb-c288-dd11-92da-001cc4696bcc
Review Markings:
Sheryl P. Walter
Declassified/Released
US Department of State
EO Systematic Review
20 Mar 2014
Markings: Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014